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Better Benefit Articulation in Procurement Technology Projects

Your Speakers

Mandy Lacy PhD
Serge Kolman, Dunedin City Council
Mike Overwater, Hamilton City Council

Facilitated by

Silverio Governo
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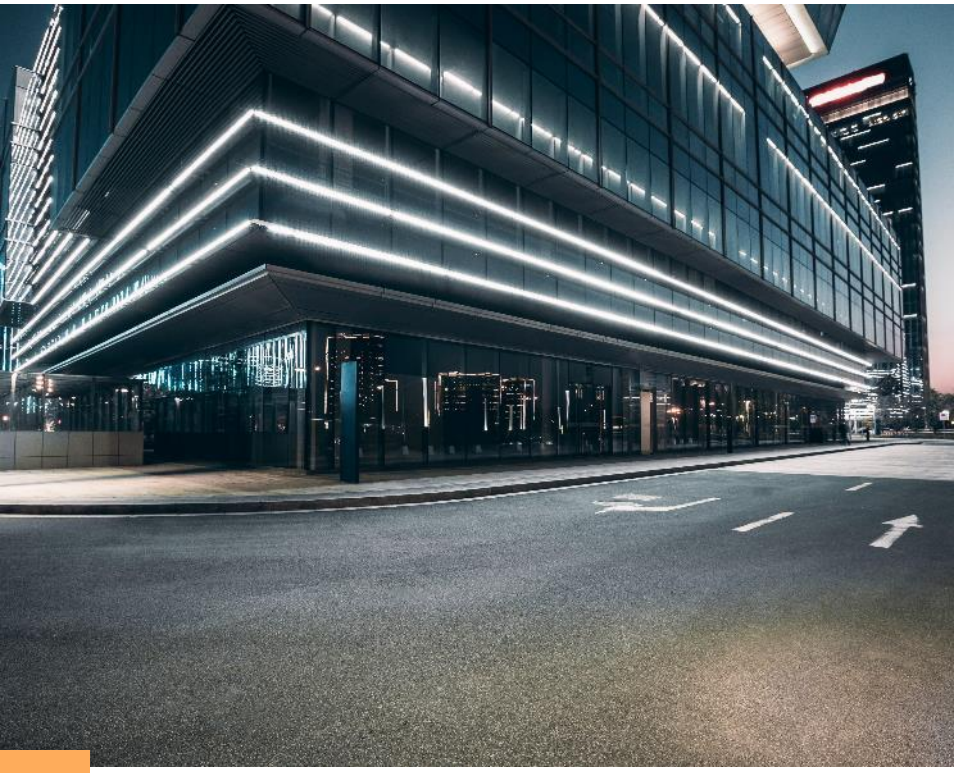
Date **21 September 2023**

Hot Tips for your webinar experience today



01

Q&A

Ask your questions throughout the webinar!

We'll answer these in a Q&A session at the end.

02

Display Controls

You can change the display to suit you.

If a box disappears, click on the corresponding icon at the bottom of your screen.

03

Watch on demand

If you miss anything, you'll be able to catch up later!

We'll share an on-demand copy of the webinar afterwards.

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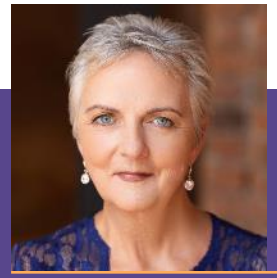
Your Speakers



Mandy Lacy PhD
Transformation, Change & Benefits Realisation Specialist

Mike Overwater
Business Improvement Lead
Hamilton City Council

Serge Kolman
Procurement & Contracts Manager
Dunedin City Council

Silverio Governo
Head of Sales ANZ & Country Manager NZ
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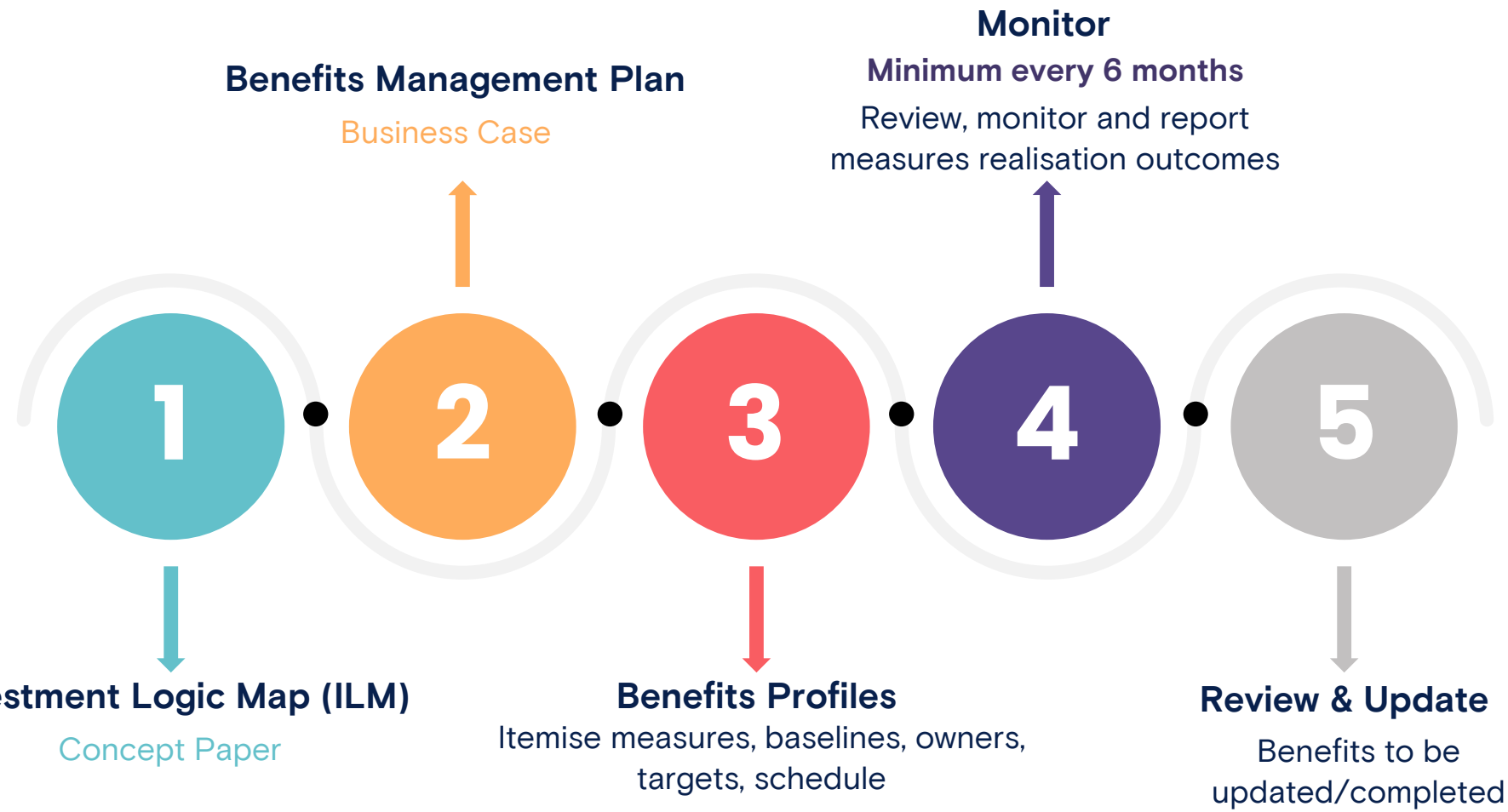
Investment Management Process
Embedding Benefits Practice



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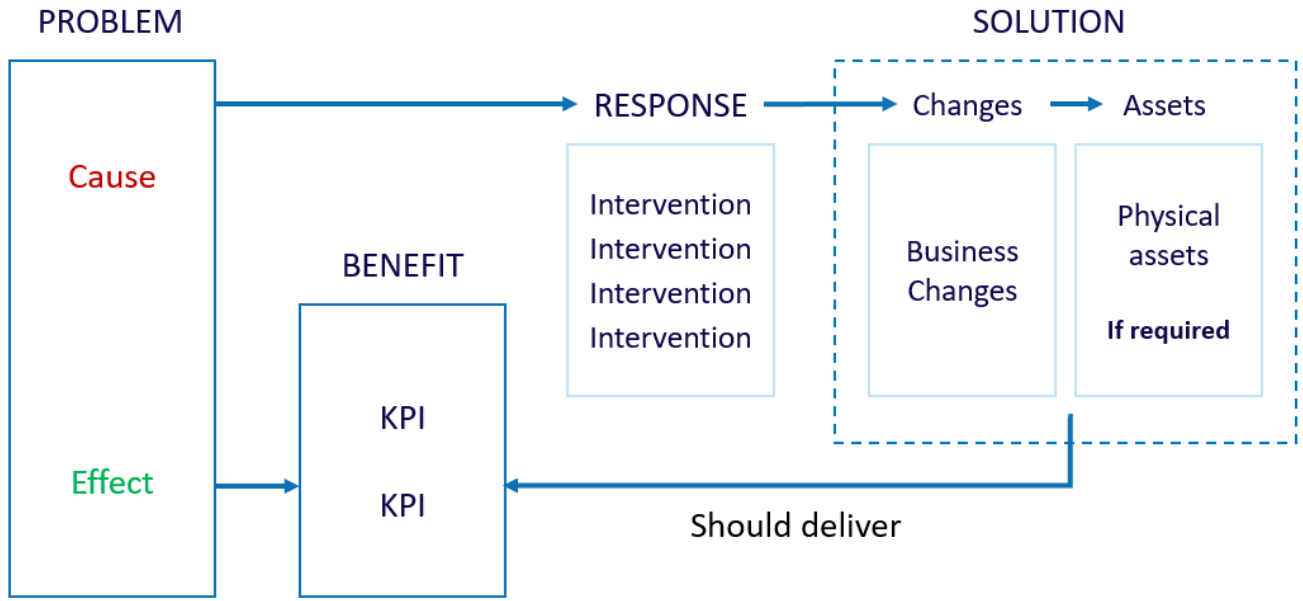
Investment Logic Map



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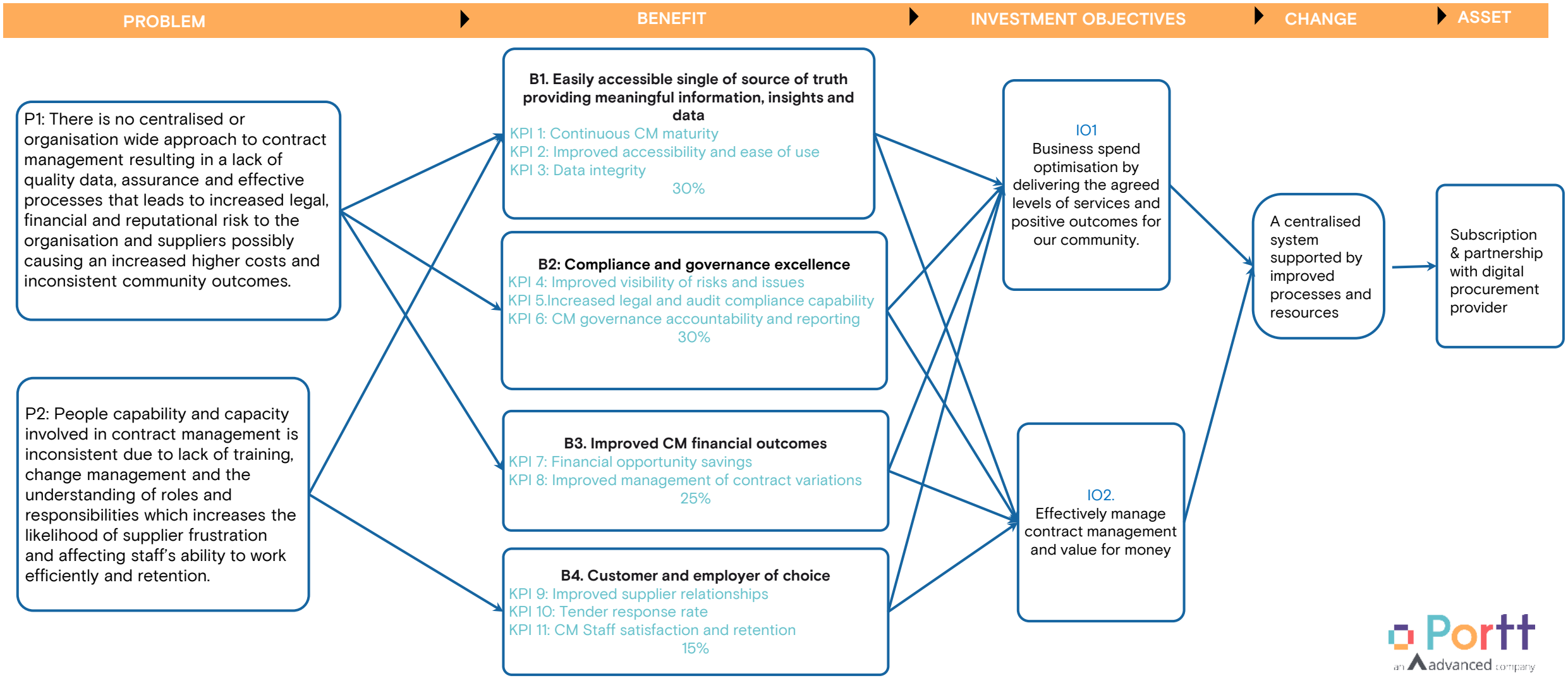
Investment Logic Map



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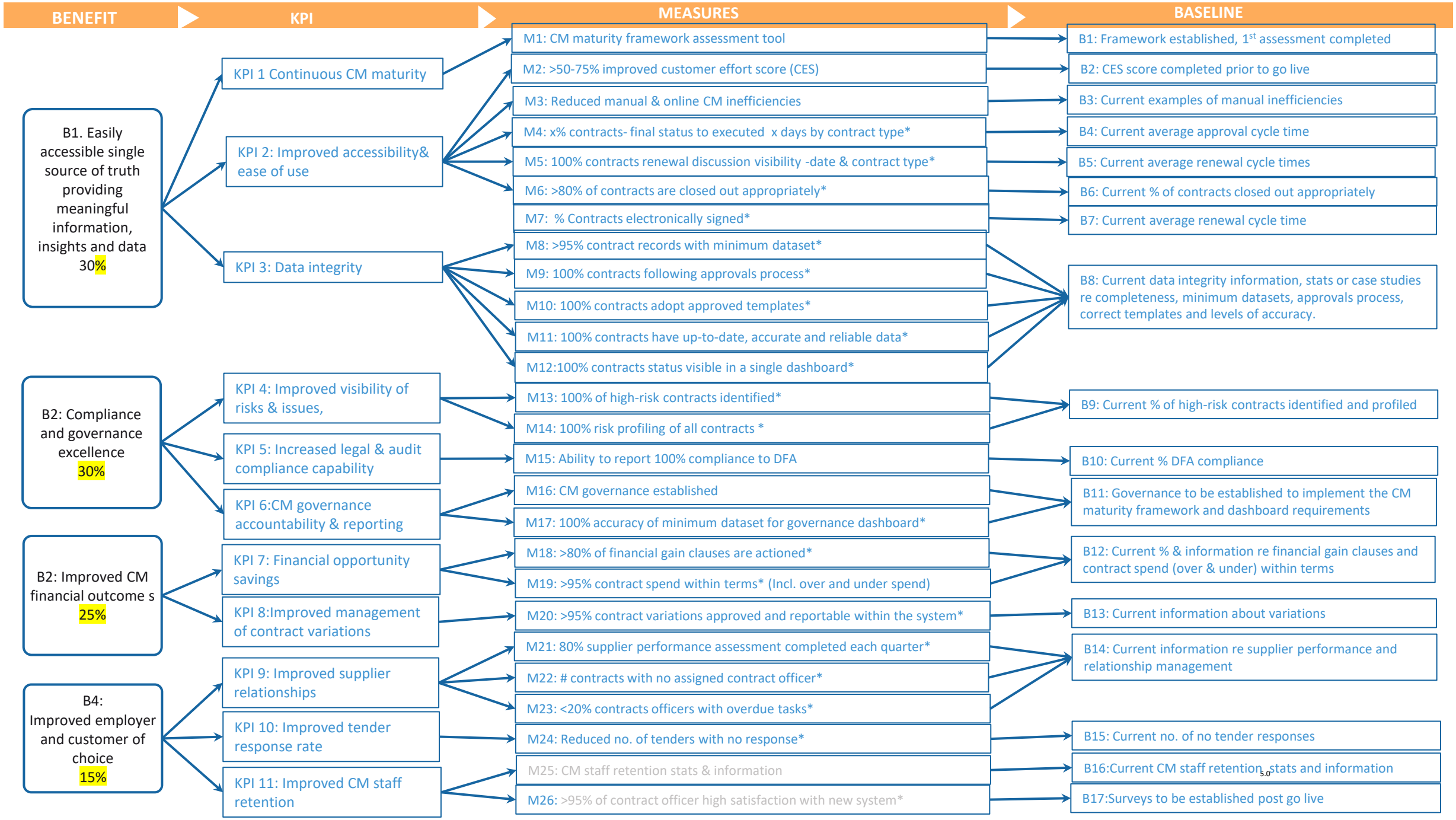
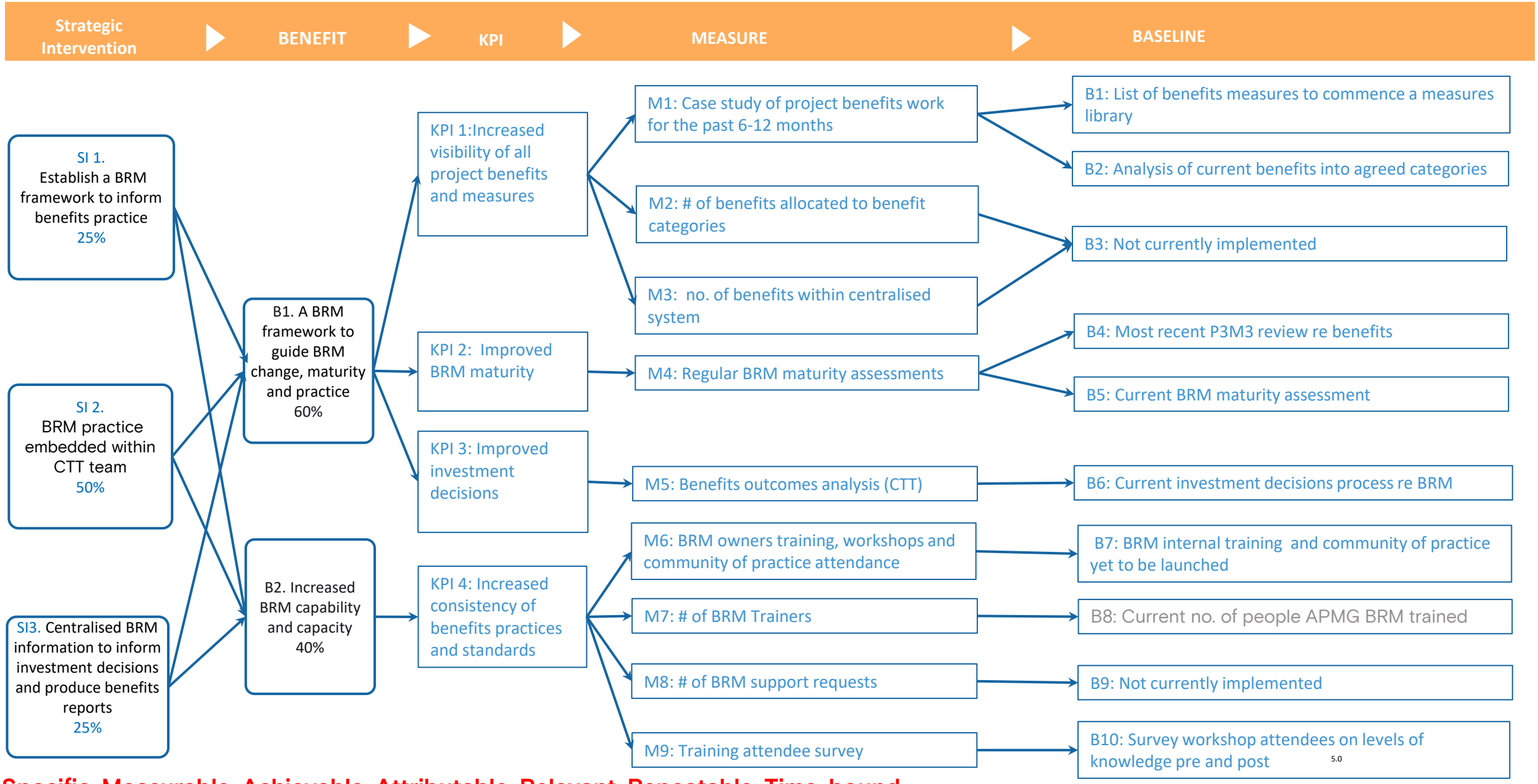
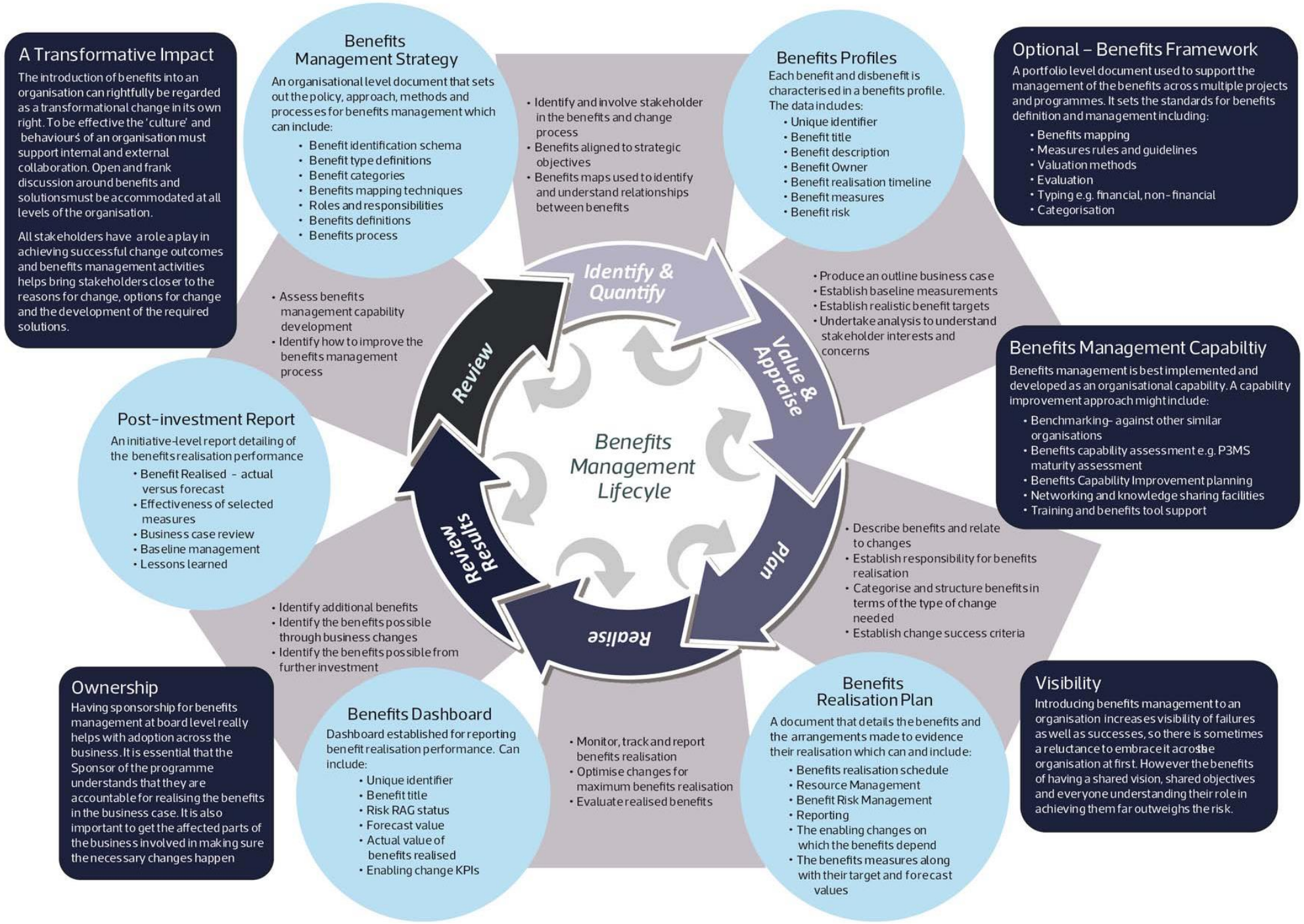
MEASURES – LEAD INDICATORS EXAMPLE Benefits Map – Contract Management



Benefits Pilot Project 2022 - Benefits Map



Specific, Measurable, Achievable, Attributable, Relevant, Repeatable, Time-bound



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Live Q & A

Got a burning question?

Now is your chance to ask!

Thank you

Get in Touch!

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